

Year 10
Accounting & Entrepreneurship
2016 Course Information Booklet



Student Name: _____

Teacher Name: _____

Semester One Course Outline

TERM 1

Week	Course Content	Assessment
Weeks 1-4	Topic 1: Going into Business & Entrepreneurship <ul style="list-style-type: none"> • Going into business • Being an entrepreneur • Selecting business opportunities • Being Accountable and ethical considerations • Selecting the appropriate business structure 	Oral Presentations Business Plan Assignment distributed Week 3
Weeks 5-6	Topic 2: Setting up a small business <ul style="list-style-type: none"> • Advantages/Disadvantages • Business names • Trademarks and patents • Meeting business regulations • Taxation issues • ABN • Insurance • Financial assistance for small business 	
Week 7	Topic 3: Finding Finance <ul style="list-style-type: none"> • Types of capital • Sources of finance • Applying for finance 	
Weeks 8-10	Topic 4: Selling goods & services <ul style="list-style-type: none"> • The selling process • Product promotion strategies • Targeting customers • Product promotion strategies: legal and ethical issues • Applying selling techniques • Monitoring & evaluating selling techniques 	Major Assignment due end week 8

TERM 2

Weeks 1-5	Topic 5: Maintaining Financial Records <ul style="list-style-type: none"> • The Balance Sheet • Income Statement 	
Week 6	Revision for Exam	EXAM
Weeks 7-9	Topic 6: Analysing business results <ul style="list-style-type: none"> • Analysis vs. interpretation • Profitability v liquidity • Evaluating profitability • Evaluating liquidity 	
10	Guest Speaker: Institute of Chartered Accountants	

SEMESTER ONE ASSESSMENT OUTLINE

Week	Assessment	%
T1, week 3	Oral Presentation – Well-known entrepreneur presentation	20
T1, week 8	Major Assignment – business plan	40
T2, week 6	EXAM	30
Ongoing	Class mark, participation, file work	10



Semester Two Course Outline

TERM 3

Week	Course Content	Assessment
Week 1	\$20 Boss Introduction <ul style="list-style-type: none"> Getting Started 	
Week 2	\$20 Boss Module 2 <ul style="list-style-type: none"> What's your big idea? 	
Week 3	\$20 Boss Module 3 <ul style="list-style-type: none"> Using business to make the world a better place 	
Weeks 4-5	\$20 Boss Module 4 <ul style="list-style-type: none"> Designing products and services that sell 	
Week 6	\$20 Boss Module 5 <ul style="list-style-type: none"> Figuring out financials 	Begin \$20 Boss Presentation Project
Week 7	\$20 Boss Module 6 <ul style="list-style-type: none"> Marketing like a purple cow Begin Trading Period	
Week 8 - 10	\$20 Boss Trading Period	

TERM 4

Week	Course Content	Assessment
Weeks 1-2	\$20 Boss Student Presentations	\$20 Boss Student Presentations SEM 2 EXAM
Week 3	Exam Revision	
Weeks 4-5	Budgeting <ul style="list-style-type: none"> Budgeting process Reasons for a cash budget Steps in preparing a cash budget Performance reports Dealing with cash shortages Dealing with cash surpluses 	
Weeks 6-10	QuickBooks Accounting Software <ul style="list-style-type: none"> Establishing a data file Owner's capital contributions Owner's non-current asset contributions Purchasing non-current assets Establishing a bank loan and trade credit Purchasing inventory Selling inventory 	

ASSESSMENT SCHEDULE

Week	Task	Weighting
T3 – Wks 1-2	\$20 Boss Student Presentations	50%
T2 – Wk 3	Exam	30%
Ongoing	Portfolio/classwork/attitude/effort	20%